

# *Unconventional Monetary Policy in HANK*

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# HANK: Heterogeneous Agent New Keynesian models

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- **Two building blocks:**
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- **Goal:** contrast monetary policy transmission in **HANK** and **RANK**

# RANK

## Conventional monetary policy in RANK

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- Preferences: CRRA with  $IES = \frac{1}{\gamma} > 0$  and discount rate  $\rho > 0$
- Technology:  $Y_t = N_t$
- Prices **perfectly rigid**:  $p_t = 1 \quad \forall t$
- Monetary authority sets time path:  $r_t = \rho + e^{-\eta t}(r_0 - \rho), \quad \eta > 0$
- Equilibrium:  $C_t(\{r_s, Y_s\}_{s \geq t}) = Y_t, \quad \text{and} \quad \lim_{t \rightarrow \infty} C_t = \bar{C}$

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- Equilibrium:  $C_t(\{r_s, Y_s\}_{s \geq t}) = Y_t, \quad \text{and} \quad \lim_{t \rightarrow \infty} C_t = \bar{C}$
- **Total effect of monetary policy:**

$$C_t = \bar{C} \exp \left( -\frac{1}{\gamma} \int_t^{\infty} (r_s - \rho) ds \right) \Rightarrow \frac{d \log C_0}{dr_0} = -\frac{1}{\gamma \eta}$$

# Monetary transmission in RANK

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- Decompose  $C$  response by totally differentiating  $C_0(\{r_t, Y_t\}_{t \geq 0})$

$$dC_0 = \underbrace{\int_0^{\infty} \frac{\partial C_0}{\partial r_t} dr_t dt}_{\text{direct response to } r} + \underbrace{\int_0^{\infty} \frac{\partial C_0}{\partial Y_t} dY_t dt}_{\text{indirect effects due to } Y}$$



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- In our special case:

$$-\frac{d \log C_0}{dr_0} = \frac{1}{\gamma \eta} \left[ \underbrace{\frac{\eta}{\rho + \eta}}_{\text{direct response to } r} + \underbrace{\frac{\rho}{\rho + \eta}}_{\text{indirect effects due to } Y} \right]$$

- Plausible quarterly parameterization:

▶  $\rho = 0.005$

▶  $\eta = 0.5$  (half-life  $\simeq 2$  quarters)  $\rightarrow$   $direct \equiv \frac{\eta}{\rho + \eta} = 0.99$

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- FG **equally as effective as** conventional MP
- Relax perfect price rigidity  $\rightarrow$  **FG even more powerful**
- FG triggers a rise in expected inflation that feeds back into lower real  $r_0$ , and a stronger rise in  $C_0$  through int. substitution
  - ▶ Del Negro, Giannoni and Patterson, 2015

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What is wrong with this logic? **A whole lot of evidence**

- Weak sensitivity of  $C$  to  $r \leftrightarrow$  **“failure of aggregate EE”**
  - ▶ Hall (1989), Campbell-Mankiw (1989), Attanasio-Weber (2010)
- Strong sensitivity of  $C$  to transitory  $y \leftrightarrow$  **“excess sensitivity”**
  - ▶ Flavin (1981), Deaton (1992), Jappelli-Pistaferri (2010)
- MPCs vastly heterogeneous  $\leftrightarrow$  **“hh balance sheet effects”**
  - ▶ Mian-Sufi (2014), Kaplan-Violante-Wiedner (2014), Cloyne-Ferreira-Surico (2015), Auclert (2016), Wong (2016), Fagereng et al. (2016)



# HANK

# Model

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## Firms

- Monopolistic competition among intermediate-good producers
- Quadratic price-adjustment costs à la Rotemberg (1982)

## Households

- Face uninsured idiosyncratic labor income risk
- Save in two assets (**liquid** and **illiquid**), **consume and supply labor**

## Illiquid assets

- $K$  and shares of intermediate producers (*no arbitrage condition*)

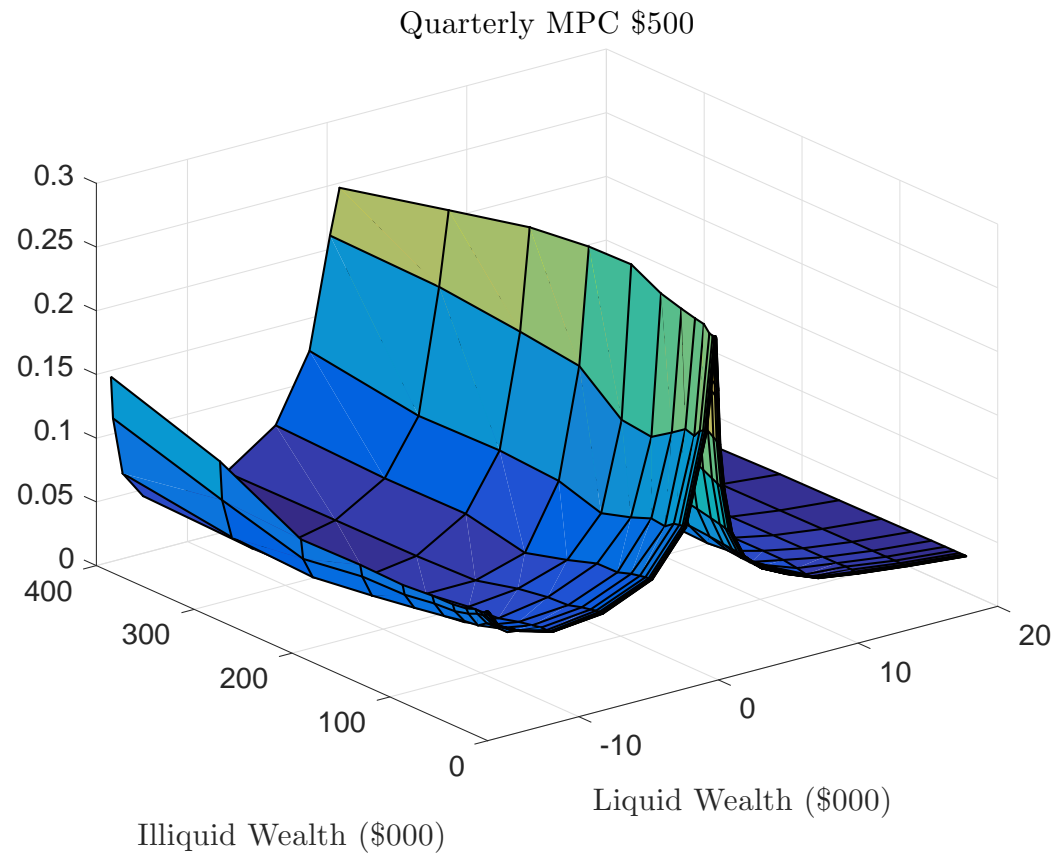
## Government

- Issues **liquid debt**, spends, taxes, and transfers lump-sum

## Monetary authority

- Sets **nominal rate on liquid assets** based on a Taylor rule

# Model generates high and heterogeneous MPCs



- Average quarterly MPC out of a \$500 windfall: **16%**

# EXPERIMENTS

## Expansionary monetary policy

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- Innovation  $\epsilon < 0$  to the Taylor rule:  $i = \bar{r}^b + \phi\pi + \epsilon$
- All experiments:  $\epsilon_0 = -0.0025$ , i.e. **-1% annualized** and  $\eta = 0.5$

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- All experiments:  $\epsilon_0 = -0.0025$ , i.e. **-1% annualized** and  $\eta = 0.5$
- **Conventional MP**: surprise innovation at  $t = 0$
- **Forward Guidance**: announcement at  $t = 0$  of innovation at  $\tau > t$
- RANK benchmark ( $\gamma = 1$ ):

$$\frac{d \log C_0}{dr_\tau} = -\frac{1}{\gamma\eta} = -2$$

## Transmission of conventional MP

---

$$\Delta C = \text{direct response to } r \quad + \quad \text{indirect GE response}$$

RANK: 95%	RANK: 5%
HANK: 20-40%	HANK: 60-80%

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- RANK view:
  - ▶ High sensitivity of  $C$  to  $r$ : intertemporal substitution
  - ▶ Low sensitivity of  $C$  to  $Y$ : the RA is a PIH consumer



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- RANK view:
  - ▶ High sensitivity of  $C$  to  $r$ : intertemporal substitution
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- HANK view:
  - ▶ Low sensitivity to  $r$ : income effect of **wealthy** offsets int. subst.
  - ▶ High sensitivity to  $Y$ : sizable share of **hand-to-mouth** agents
- **Saving on interest payments on govt. debt** → transfers + high MPC of HtM → higher demand for  $C$  → rise in wages → ...

# Role of fiscal response in determining total effect

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	<i>T</i> adjusts	<i>G</i> adjusts	$\tau$ adjusts	$B^g$ adjusts
	(1)	(2)	(3)	(4)
<b>Elasticity of <math>C_0</math> to <math>r^b</math></b>	-2.25	-2.04	-2.11	-1.25
Share of Direct Effect:	19%	22%	21%	45%

- Fiscal response to lower interest payments on debt:
  - ▶ **higher  $T$  or lower  $\tau$** : stimulates AD through MPC of HtM hh
  - ▶  **$G$  adjusts**: translates 1-1 into AD
  - ▶  **$B^g$  adjusts**: no initial stimulus to AD from fiscal side

# Forward guidance puzzle

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- Resolution by McKay-Nakamura-Steinsson (2015)
  - ▶ Model with uninsurable income risk and borrowing constraints
  - ▶ **Precautionary motive** tempers response of  $C_0$  to future  $\downarrow r$

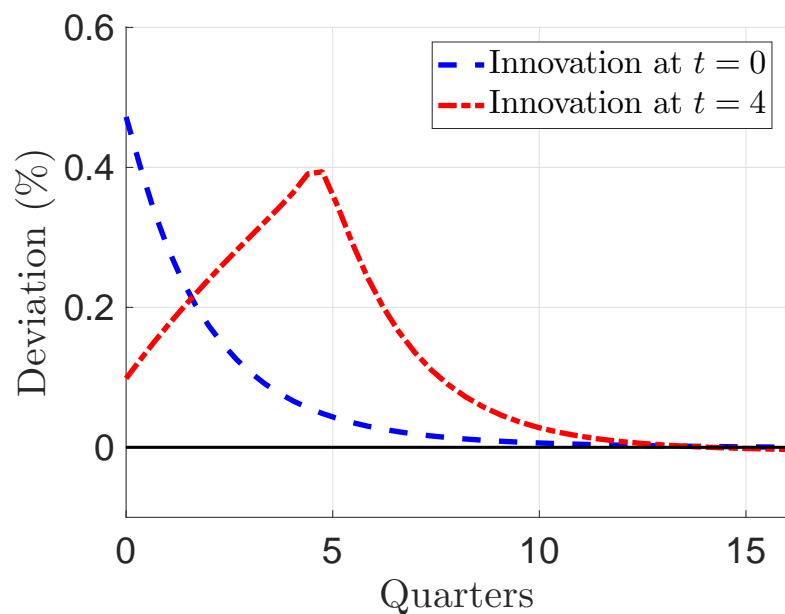
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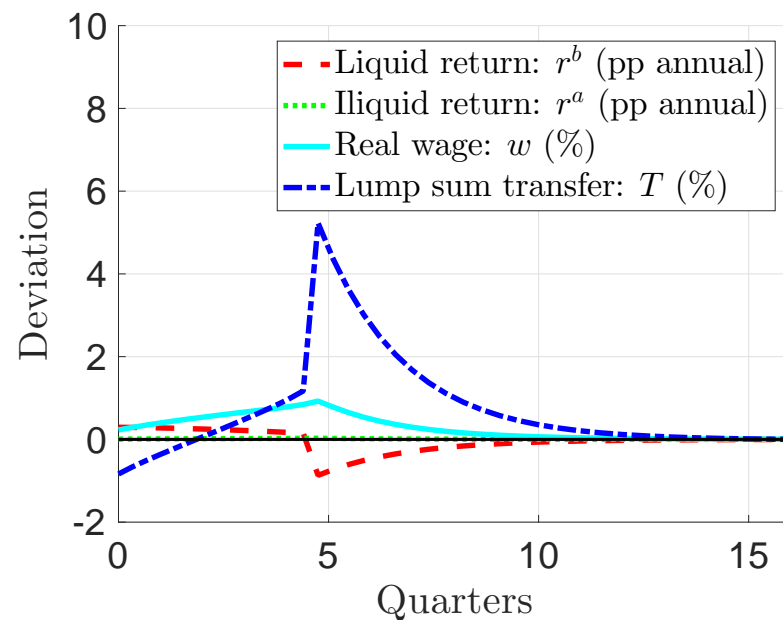
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  - ▶ **Precautionary motive** tempers response of  $C_0$  to future  $\downarrow r$
- [Our resolution](#)
  - ▶ What makes MP potent is **indirect GE effect** through  $\uparrow AD$
  - ▶ HtM are responsible for initial stimulus to AD via  $\uparrow T$
  - ▶ When  $r$  cut is in the future,  $T$  accrues to hh only in the future

# Forward Guidance in HANK

At  $t = 0$ , Fed announces a transitory cut in  $i$  occurring at  $t = 4$



(a) Consumption



(b) Prices and Transfers

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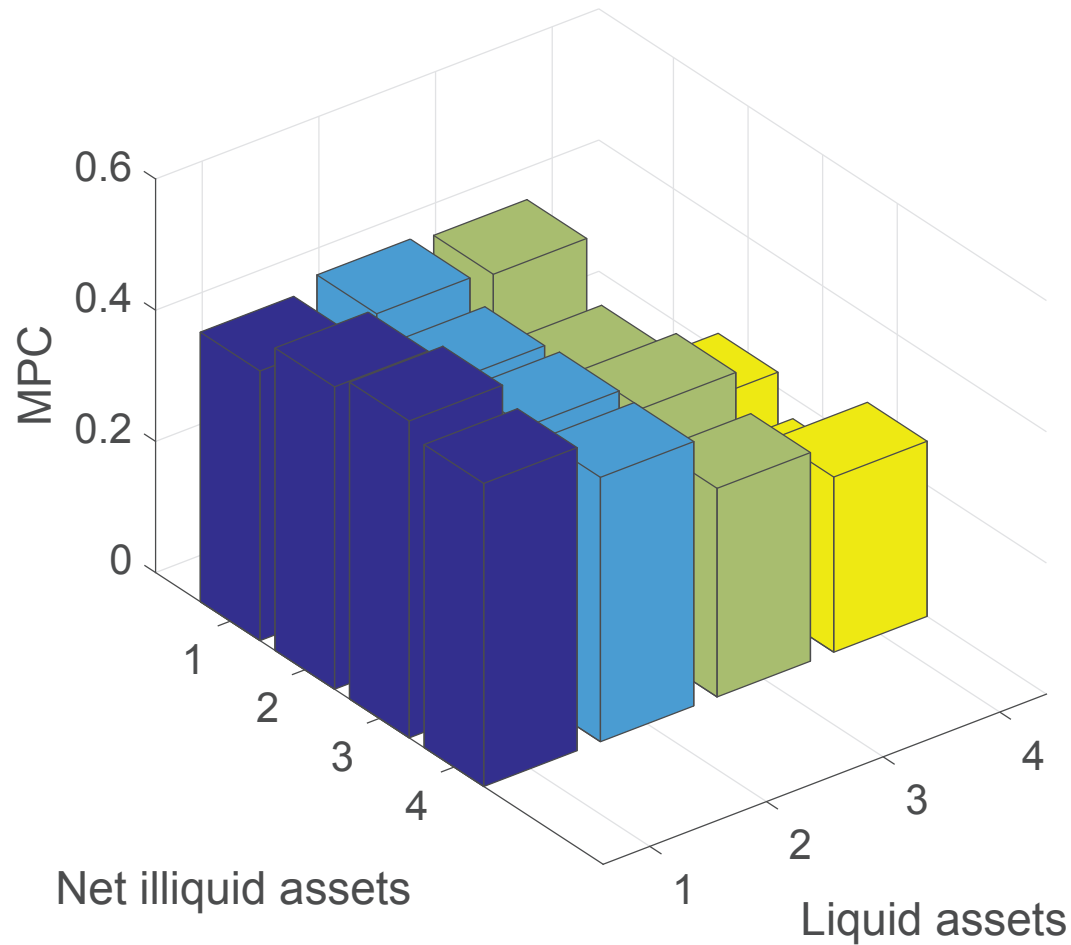
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  2. Are the **real effects of monetary policy** larger or smaller?
    - ▶ **A:** *It depends on the reaction of fiscal policy to lower interest payments*
  3. Is **forward guidance** stronger or weaker?
    - ▶ **A:** *Weaker, b/c hand-to-mouth hh provide initial AD stimulus*

**THANKS!**

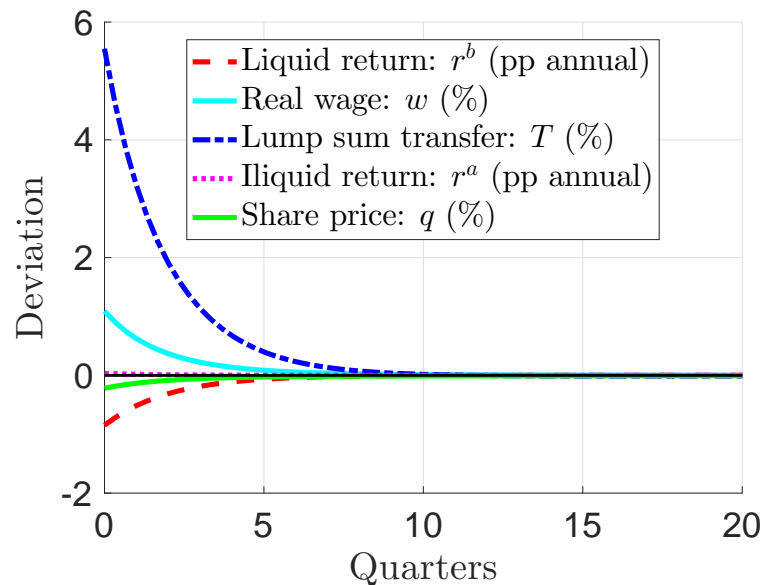
# Evidence on MPCs – Norwegian Lotteries



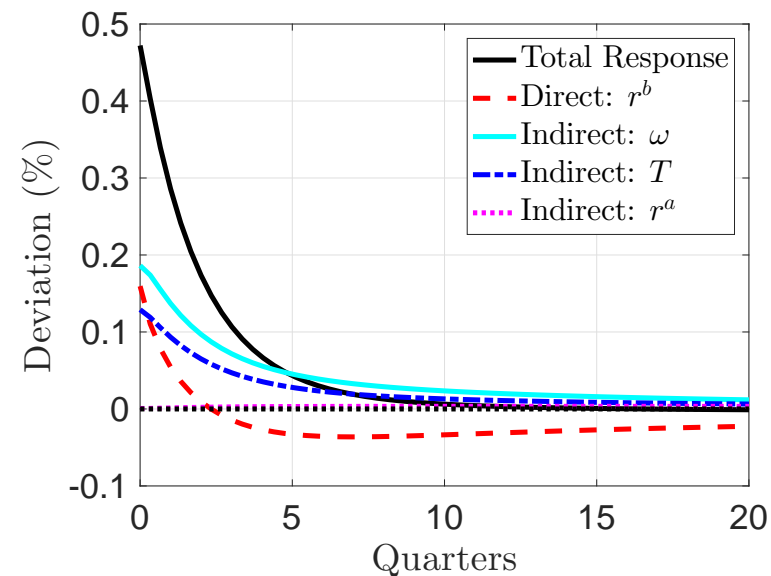
Source: Fagereng, Holm and Natvik (2016)

# Transmission of monetary policy shock to $C$

$$dC_0 = \underbrace{\int_0^\infty \frac{\partial C_0}{\partial r_t^b} dr_t^b dt}_{19\%} + \underbrace{\int_0^\infty \left[ \frac{\partial C_0}{\partial r_t^a} dr_t^a + \frac{\partial C_0}{\partial w_t} dw_t + \frac{\partial C_0}{\partial T_t} dT_t \right] dt}_{81\%}$$

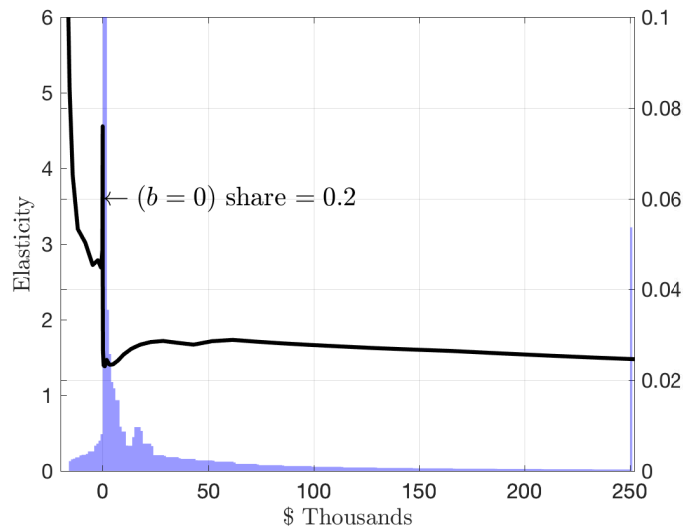


(c) Prices

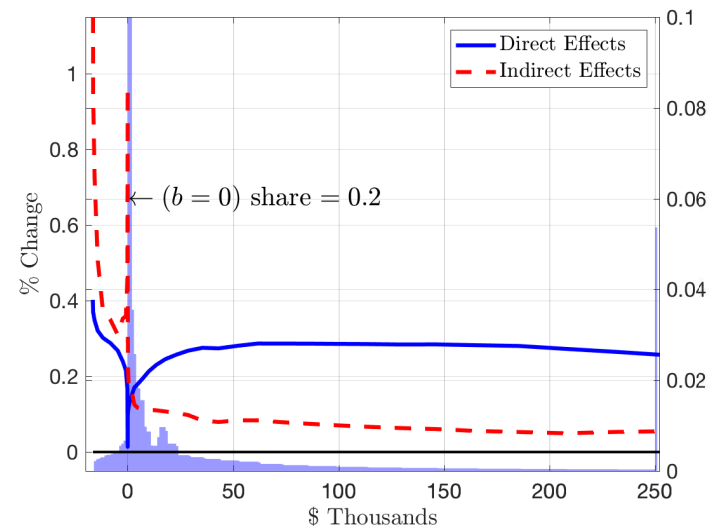


(d) Decomposition

# The distribution of the monetary transmission



(e) Elasticity with respect to  $r^b$



(f) Indirect and direct components

- Aggr. elasticity =  $c$ -weighted average of (direct + indirect) at each  $b$