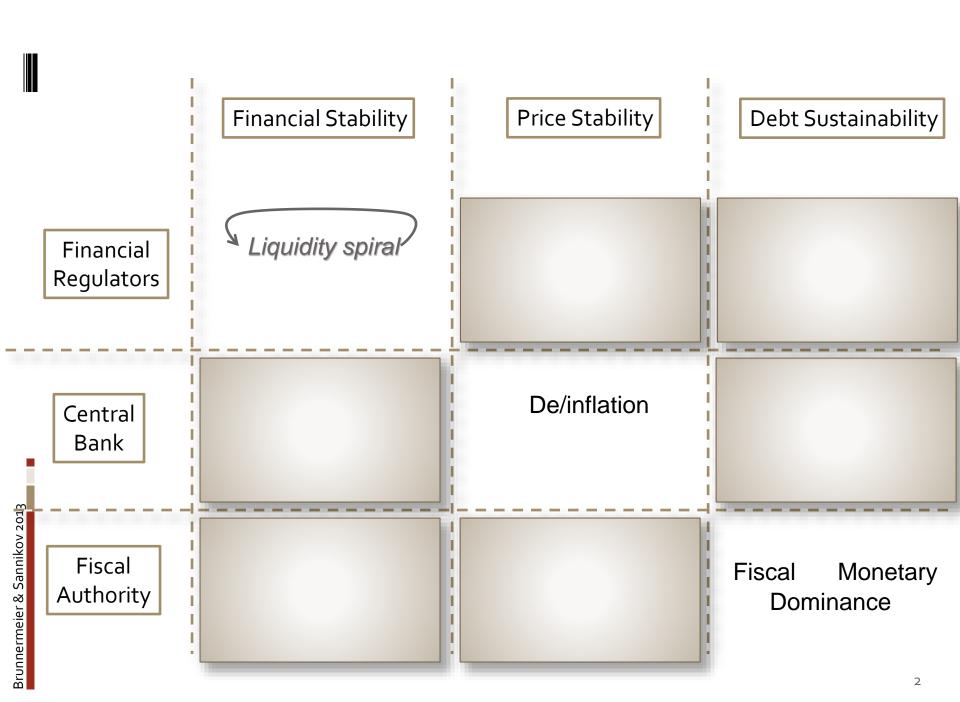
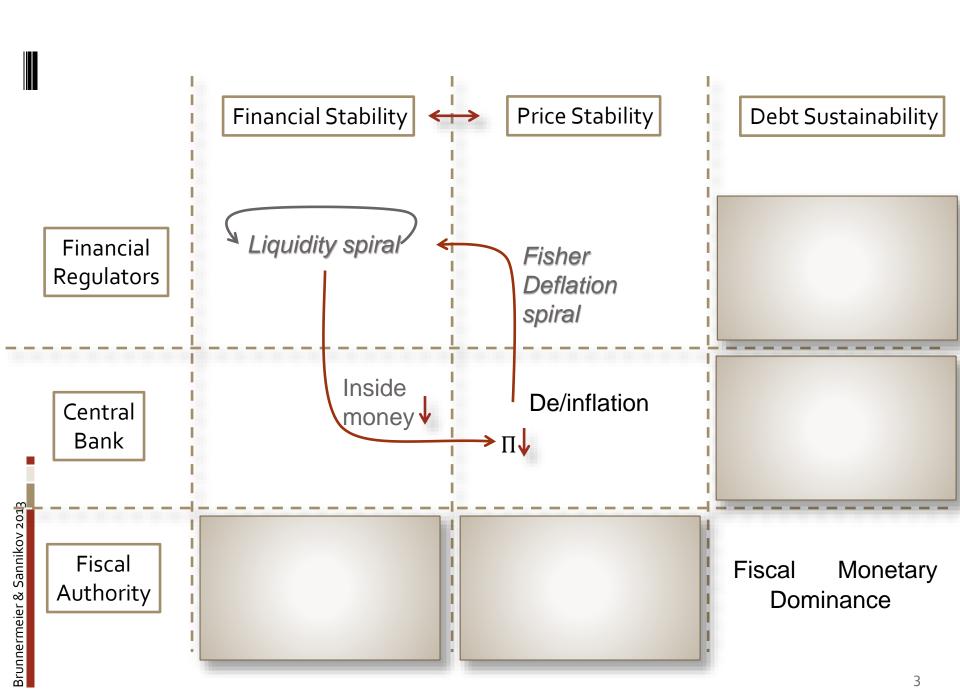
THE ITHEORY OF MONEY

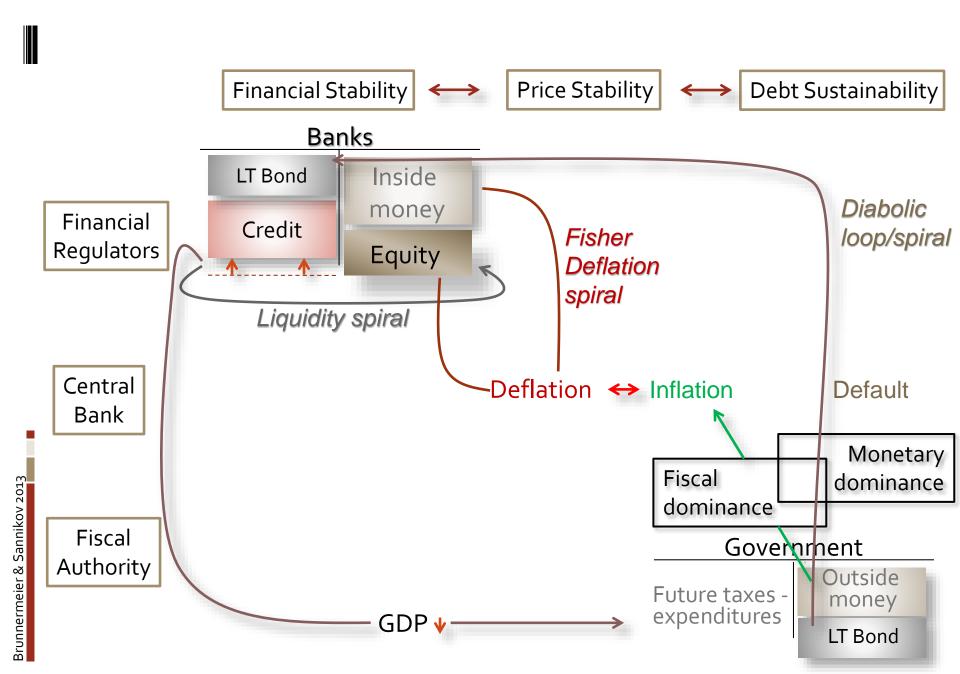
MARKUS BRUNNERMEIER & YULIY SANNIKOV

Princeton University

Updates: http://scholar.princeton.edu/markus/files/i_theory_slides.pdf







Motivation

- Unified framework to study financial and price stability
- I: Intermediation (credit) Inside money
 - Revive "money and banking"
- Value of money endogenous store of value, liquidity
- In downturns, intermediaries create less inside money
 - Value of outside (base) money goes up
 - Fisher (1933) deflationary spiral hits borrowers on liability side
 - Endogenous money multiplier = f(health of intermediary sector)
- Monetary policy (interest rates, open market operations)
 - Fills in demand for money when money multiplier contracts
 - "Stealth redistribution" from/towards intermediary sector

Main results

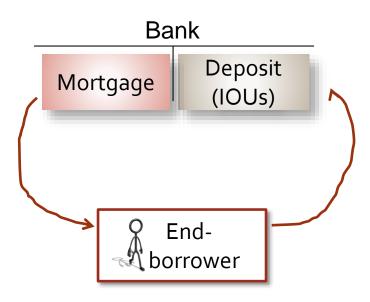
- Money multiplier depends on banks' balance sheets (rather than reserve requirements)
 - banks well-capitalized or not → level of economic activity
 - Banks create less money in downturns → deflation
- Money as unit of account
 - Nominal deposits: deflationary spiral hurts borrowers
- Monetary policy redistribute wealth "stealth recapitalization"
 - Interest rate policy, forward guidance, asset purchases, QE
 - limits <u>endogenous</u> (systemic) <u>risk</u>
 - Switch of deflationary spiral money view
 - Switches of liquidity spiral credit view
 - 2. reduces <u>risk premia</u> (pure welfare loss)

Setting up the Economy



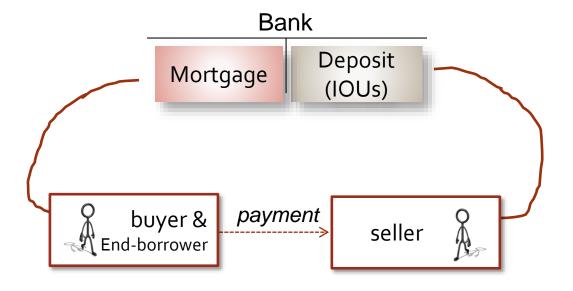


Credit and Money Creation



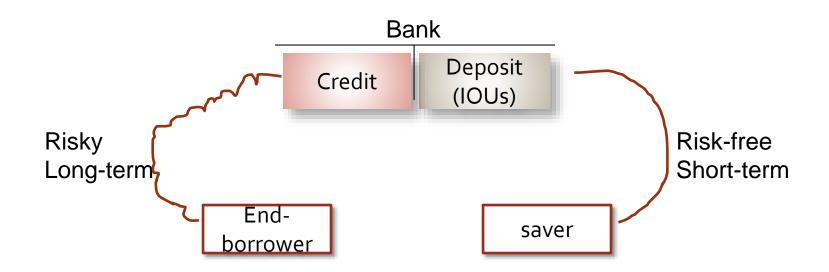
Transferring/accepting Deposits

- End-borrower buys house & transfers deposit to seller of house
- As long as seller holds deposits, he lends through the bank



- Money is a "witness" for mortgage/credit
- End-borrower needs money in the future to pay back mortgage

Risky long-term vs. Risk-free short-term

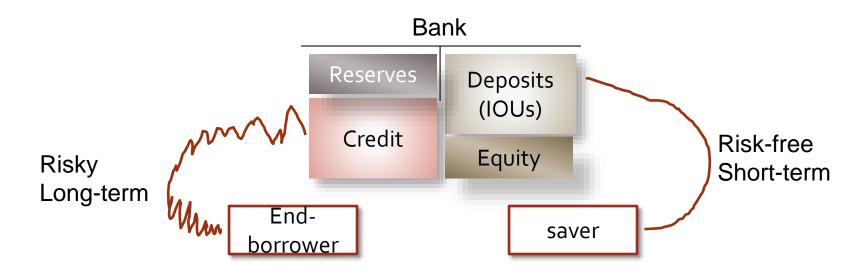


Two risks:

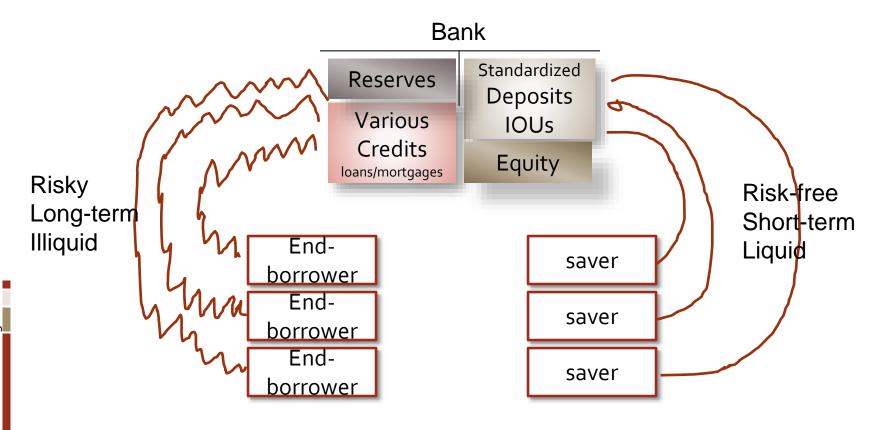
Asset side: Credit/default risk

Liability side: Liquidity funding/run risk

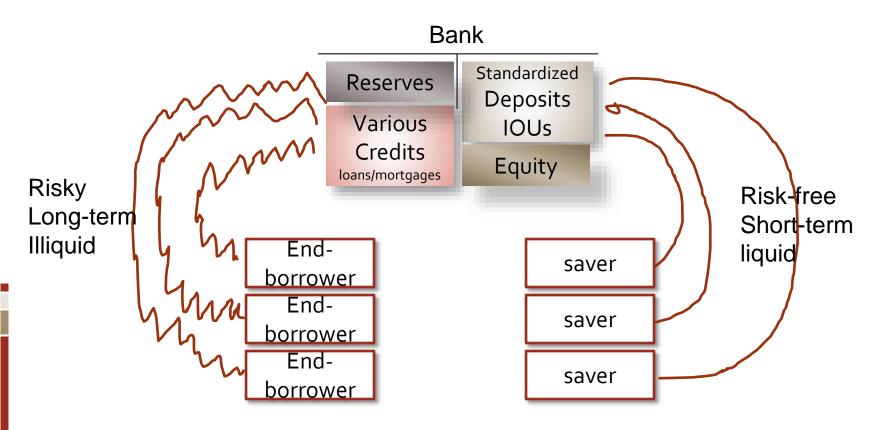
Equity cushion to protect against risk



Many forms of credit, standardized IOUs

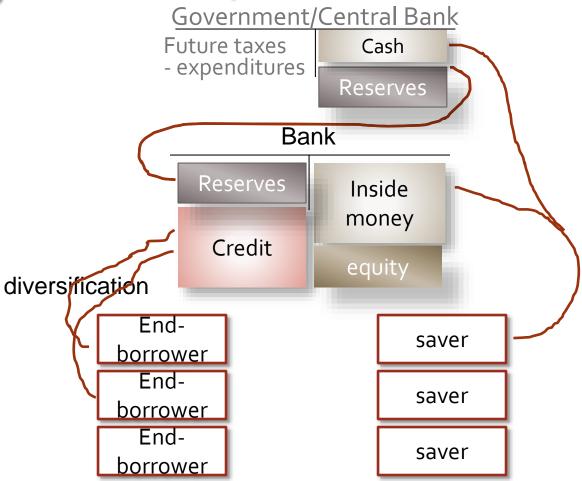


Many forms of credit, standardized IOUs

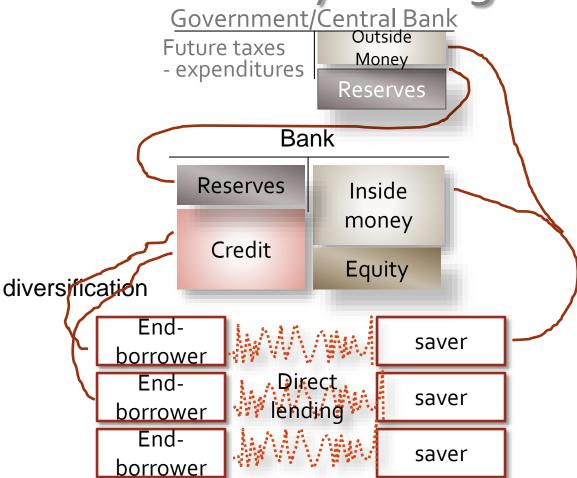


- Inside Money: Standardized IOUs
 - Limited credit risk, no asymmetric information, easy netting!

Add government/Central bank



Contrast to direct risky lending



- Direct lending is more risky since
 - No diversification
 - Repayment less enforced

The economy without intermediaries

- Savers have net worth end borrowers don't
- Friction: direct "lending" is risky
 - ullet end borrowers divert funds with probability $oldsymbol{\phi}$
 - after a shock, which occurs with arrival rate λ



The economy without intermediaries

- Saver HHs rent out capital to end-borrowers (entrepreneurs) with zero wealth, who produce
- Consumption output: $y_t = (a \iota)k_t$
- Capital: $dk_t = (\phi(\iota_t) \delta) k_t dt$
- Shocks are purely redistributive
 - λ arrival rate of macro shock
 - ullet fraction of end-borrowers divert capital and become HHs
- Consumption:
 - Saver HH $E\left[\int_0^\infty e^{-rt} \log c_t \, dt\right] \Rightarrow \text{consume } r * \text{wealth}$
 - End-borrowers consume zero (until they divert and become savers)

Benchmark 1: No intermediaries + Frictions

- Value of aggregate capital $q_t K_t$
- Value of money $p_t K_t$

End-borrowers sell goods for cash with which they pay taxes

Absent shock	shock
$\frac{a-\iota}{q}+\phi(\iota)-\delta$	Loss with prob $\lambda \underline{\phi}$
Dividend yield + capital gain	
$\underbrace{\phi(\iota) - \delta}_{=g}$	No loss
	$rac{a-\iota}{q}+\phi(\iota)-\delta$ Dividend yield + capital gain

Benchmark 1: only direct "lending"

- Optimal portfolio choice for <u>Savers</u>
- $r\underline{V}(n_t) = \max_{\underline{c},\underline{x}} \log \underline{c} + \underline{V}'(\underline{n}_t) [(\underline{x}r_t^K + (1-\underline{x})r_t^M] + \lambda \underline{\phi} [\underline{V}((1-\underline{x})\underline{n}_t) \underline{V}(\underline{n}_t)]$
 - where $\underline{V}(\underline{n}_t) = \frac{\log \underline{n}_t}{r} + const$
- FOC, \underline{c} : $\underline{c} = r\underline{n}_t$ $\underline{x} : \left(\frac{a-\iota}{a} + \phi(\iota) \delta\right) (\phi(\iota) \delta) \lambda \underline{\phi} \frac{1}{1-x} = 0$
- Market clearing, output: $r(q+p)K = (a-\iota)K$ capital: $\underline{x} = qK/(qK+pK)$
- Hence, $q = \frac{a-\iota}{r+\lambda\phi}$, $p = \frac{a-\iota}{r} \frac{\lambda\phi}{r+\lambda\phi}$, $\Phi'(\iota)q = 1$

Benchmark 2: No frictions

With frictions:

$$q = \frac{a-\iota}{r+\lambda\underline{\phi}}$$
 and $p = \frac{(a-\iota)}{r} \frac{\lambda\underline{\phi}}{r+\lambda\underline{\phi}}$

• Without frictions, $\lambda = 0$ or $\phi = 0$:

$$q = \frac{a-\iota}{r}$$
 and $p = 0$

... and
$$r^M = (a - \iota)q = r^K = \tau(a - \iota)/p$$

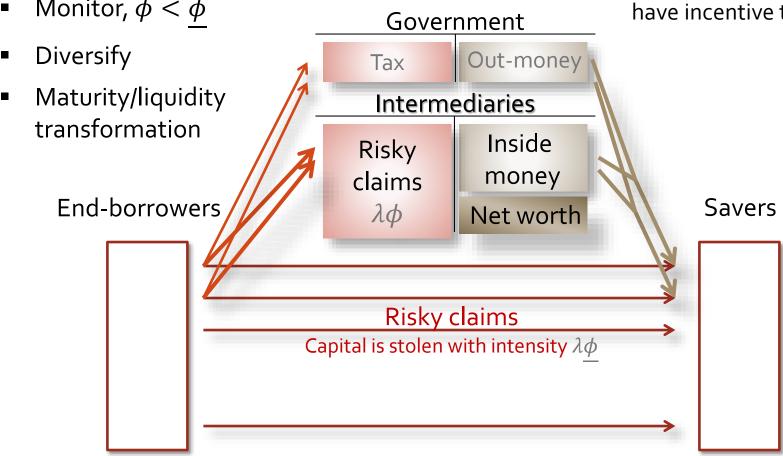
- Fazit
 - Value of capital is lower with frictions
 - Value of money is higher with frictions

Intermediaries (discount rate $\rho > r$) Intermediaries must fully

absorb risk of their assets through net worth, e.g. to have incentive to monitor. Diversify

Tax

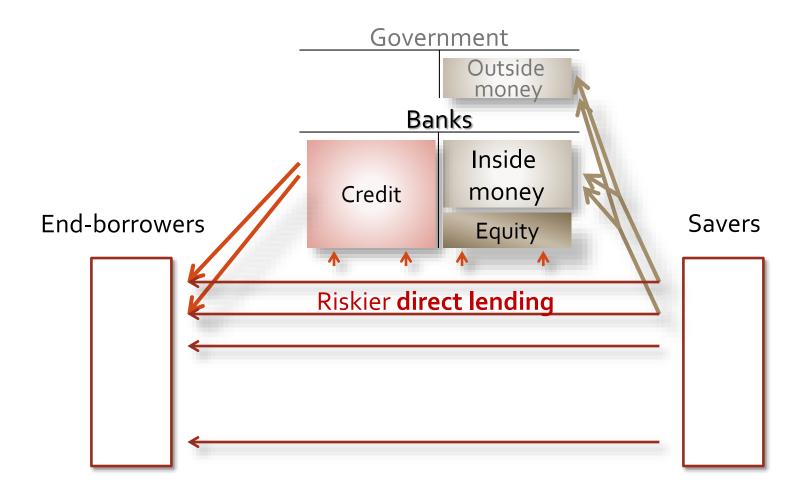
Out-money



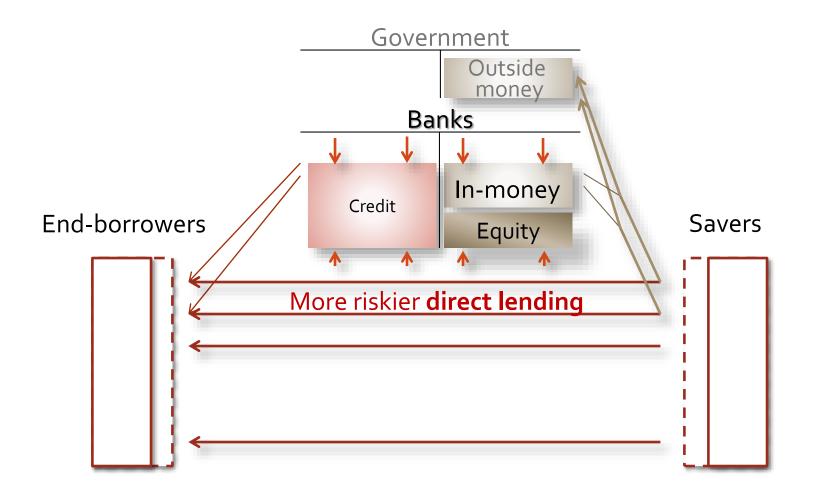
Adverse Shock split into 4 Steps

Shock impairs asset **↓** Government Outside Asset price money 3. Banks Real value of deposith Inside money Credit **End-borrowers** Savers Equity Riskier direct lending

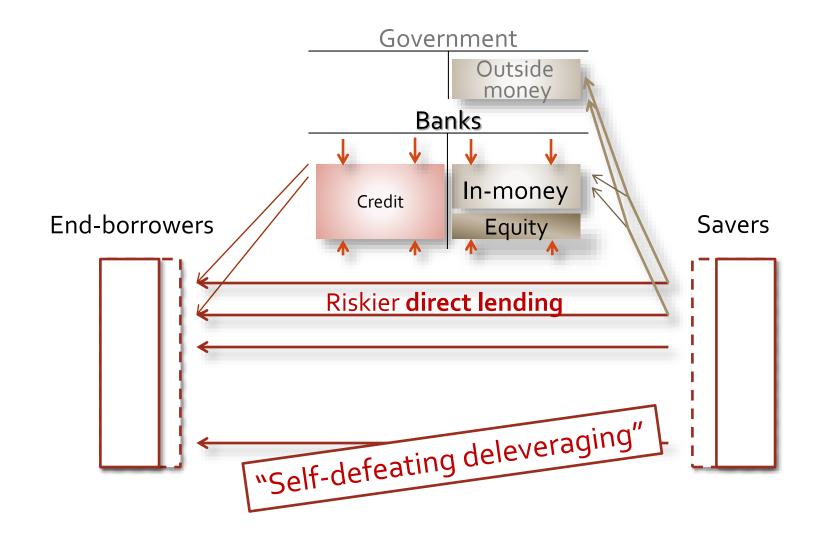
1. Shock Impairs Assets - 1st of 4 Steps

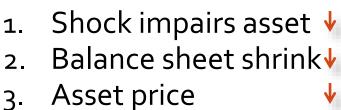


2. Shrink Balance Sheet: Sell off of Assets

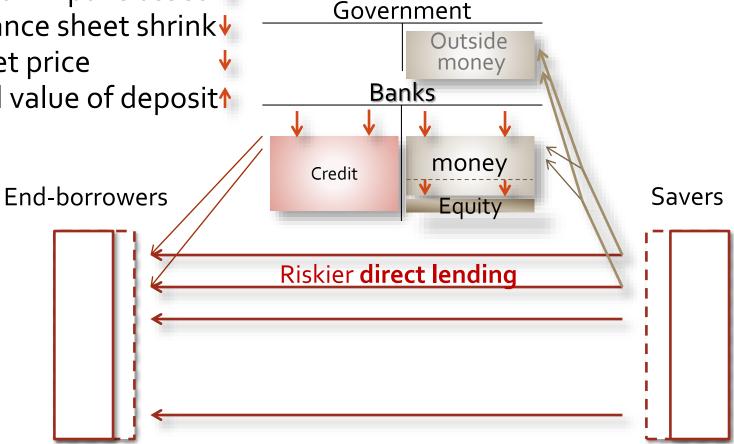


3. Liquidity Spiral: Sell off of Assets





Real value of deposit¹



Return	Absent shock	Shock	
		Intermediaries	Saving HHs
On capital r_t^K	$\frac{a - \iota_t}{q_t} + \mu_t^q + \underbrace{\phi(\iota) - \delta}_{=g}$	$(1-\phi)\frac{\breve{q}_t}{q_t}$	Loss with prob. $\underline{\phi}$
			$\frac{\breve{q}_t}{q_t}$ with prob. $(1 - \underline{\phi})$
On money r_t^M	$\mu_t^p + \underbrace{\phi(\iota) - \delta}_{=g}$	$rac{reve{p}_t}{p_t}$	$rac{reve{p}_t}{p_t}$

Optimal portfolio choice

Equilibrium characterization

Equilibrium is a map

Histories of shocks

$$\{t_1 < t_2 < \dots < t_n \le t\}$$

prices, allocations

$$q_t, p_t, \{x_t, (1-x_t), \underline{\dots}\}, \{C_t, \underline{C_t}\}$$

wealth distribution

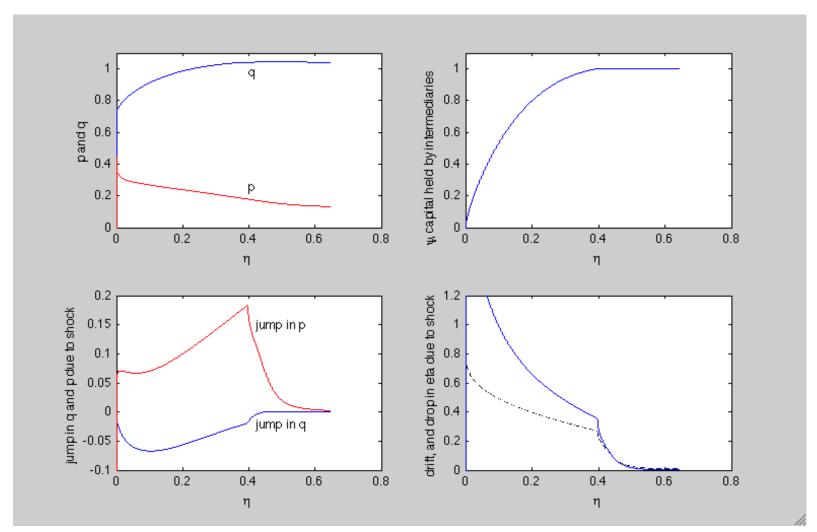
$$\eta_t = \frac{N_t}{(p_t + q_t)K_t} \in (0,1)$$

intermediaries' wealth share

- Growth μ_t^{η} in η (absent a shock)
- At "steady state" η^* : $\mu_t^{\eta} = 0$
 - Intermediaries' earnings offset their consumption rate

Example

Parameters a = 0.1, <u>a</u> = 0.02, Φ(ι) has quadratic adj. costs, δ = .04, r = 5%, ρ = 6%, τ = 0.1, λ = 1, φ = .005, $\underline{\varphi}$ = .05, HH can't diversify



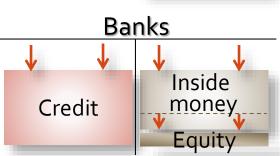
Overview

- No monetary economics
 - Fixed outside money supply
- Monetary economics
 - Money view stylized
 - Credit view
 - Monetary policy in reality
- Connection to fiscal policy

Money view

- Restore money supply
 - Helicopter drop to savers



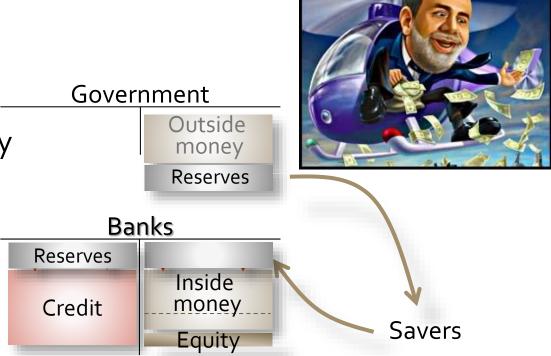






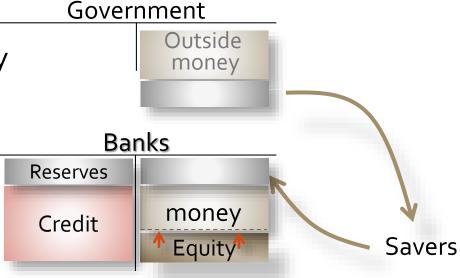
Money view

- Restore money supply
 - Helicopter drop to savers



Money view

- Restore money supply
- Switches off Deflationary spiral
 - Bankers are better capitalized



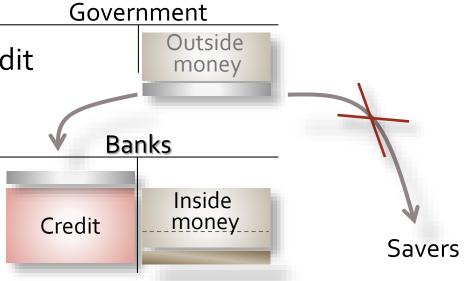
Slightly more credit
 BUT credit is not restored

Credit view

Restore "healthy" credit

Not Zombie banks

Not Vampire banks

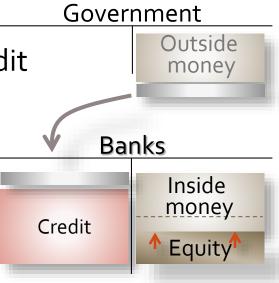


Credit view

Restore "healthy" credit

Not Zombie banks

- Not Vampire banks
- Recapitalization
 - Gift to solvent banks



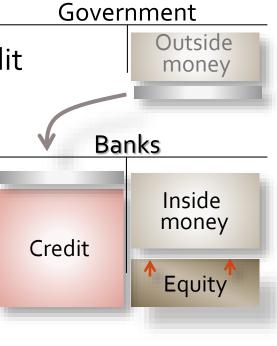
Credit View

Restore "healthy" credit

Not Zombie banks

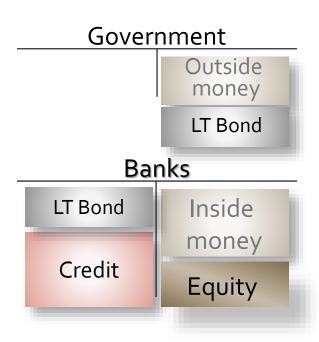
Not Vampire banks

- Recapitalization
 - Gift to solvent banks
- Switches off
 - Deflationary spiral
 - Liquidity spiral
 - Credit is restored, as banks are recapitalized

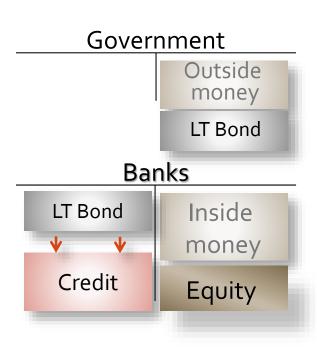


- So far, outside money fixed, pays no interest
 - Fiscal authority uses tax revenues to slowly buy money
 - baseline deflation
 - $\tau = 0$ corresponds to "Gold Standard"
- Government issues long-term (perpetual) bonds
 - pays fixed interest (in money)
- Monetary policy
 - Central bank pays interest $i_t \ge 0$ on money (by printing)
 - Sets total outstanding value $b_t K_t$ of perpetual bond (through open market operations)

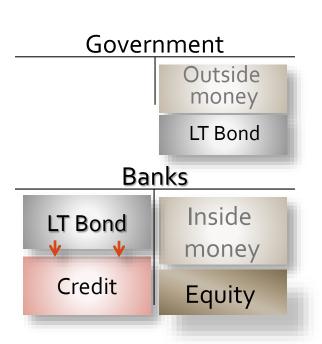
- Interest policy and OMO
- Introduce long-term Gov-bond
 - Fixed interest rate
 - No default
 - Held by banks
- Value of long-term bond rises when short-term interest rate falls
 - Increases the supply of assets that can be used to "store of value"



- Interest policy and OMO
- Introduce long-term Gov-bond
 - Fixed interest rate
 - No default
 - Held by banks
- Value of long-term bond rises when short-term interest rate falls
 - Increases the supply of assets that can be used to "store of value"
- Adverse shock
 - □ ⇒ value of credit/loans drops
- Monetary Policy Response:



- Interest policy and OMO
- Introduce long-term Gov-bond
 - Fixed interest rate
 - No default
 - Held by banks
- Value of long-term bond rises when short-term interest rate falls
 - Increases the supply of assets that can be used to "store of value"
- Adverse shock
 - □ ⇒ value of credit/loans drops
- lacktriangle Monetary Policy Response: Cut short-term interest rate i_t
 - ightharpoonup value of long-term bond rises "stealth recapitalization"
- ⇒ Liquidity & Deflationary Spiral are switched off



Example

Parameters

$$a = .1$$

$$g = .04$$

$$r = .05$$

$$\rho = .06$$

$$au = .1$$

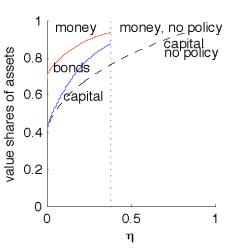
$$\lambda = 1$$

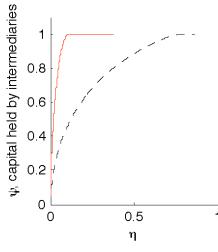
$$\phi = .002$$

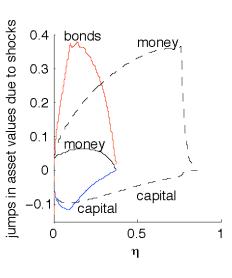
$$\phi = .2$$

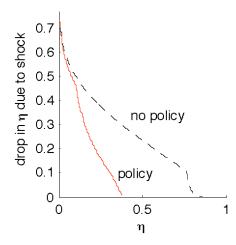
Policy

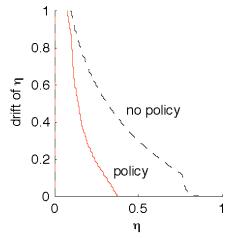
Brunnermeier & Sannikov 2013

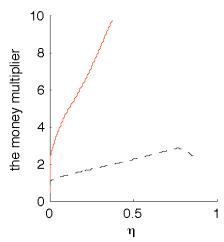


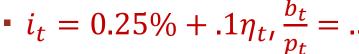












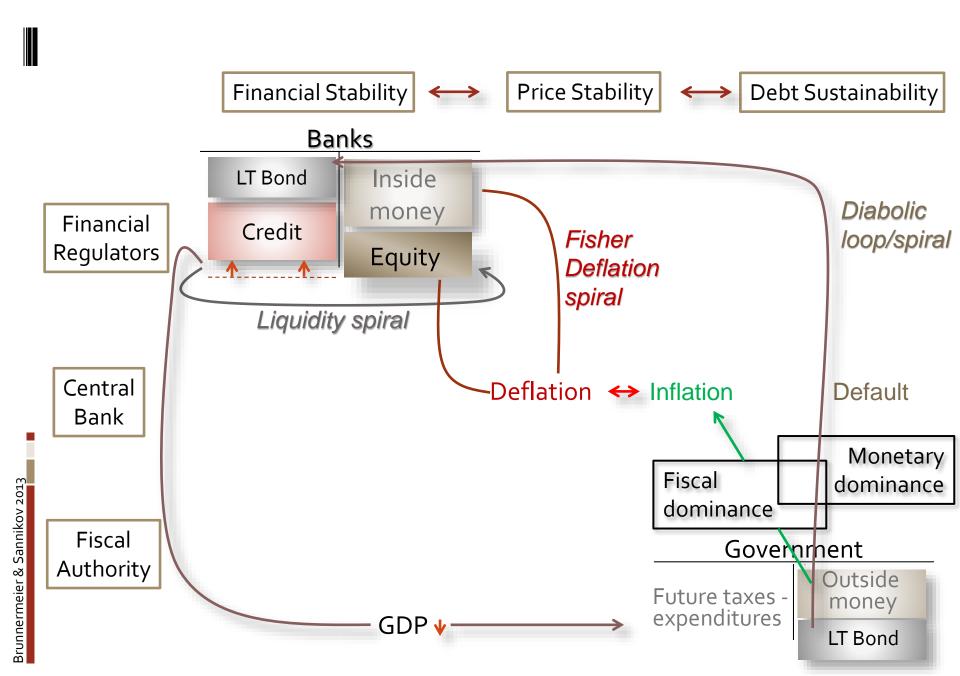
Short-term interest rate policy

- Without long-maturity assets changes in short-term interest rate have no effect
 - Interest rate change equals instantaneous inflation change
- With bonds: of all monetary instruments, fraction $p_t/(p_t+b_t)$ is cash and $b_t/(p_t+b_t)$ are bonds
 - deflationary spiral is less pronounced because as η goes down, growing demand for money is absorbed by increase in value of longterm bonds
 - also, intermediaries hedge risks better by holding long-term bonds
 - however, intermediaries also have greater incentives to increase leverage/risk-taking ex-ante
- Effectiveness of monetary policy depend on maturity structure (duration) of government debt

Overall welfare of ex-post redistribution

- Redistribution is not a zero sum game!
- When is ex-post redistribution most desirable?
 - Endogenous risk is large
 - Technological and market liquidity (redeployability) is low gap between first and second best use is large
 - Exogenous risk is small!

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Conclusion

- New perspective focus on
 - Financial frictions, less on price stickiness
 - Store of value of money, not only unit of account
 - Wealth/income effects, more than substitution effects
- Stability concepts are highly interlinked
 - Financial, price stability and fiscal debt sustainability
- Default free "safe asset" (long-term bond) necessary for effective monetary policy
 - Requires sound fiscal policy
 - ESBies (without joint liability)

Conclusion

- New perspective focus on
 - Financial frictions, less on price stickiness
 - Store of value of money, not only unit of account
 - Wealth/income effects, not only substitution effects
- Crisis management: "Bottle-neck monetary economics"
 - Figure out which sector is undercapitalized (debt overhang)
 - 2. Redistribute monetary policy in (i) wealth & (ii) risk
 - Monetary policy reduces endogenous (self-generated) risk
 - Avoid moral hazard
- Crisis prevention measure sectors' debt/GDP ratios
- Stability concepts are highly interlinked