





PROFESSOR MARC FRANCKE - PROFESSOR OF REAL ESTATE VALUATION AT THE UNIVERSITY OF AMSTERDAM CPPI HANDBOOK 2ND DRAFT CHAPTER **5 & 9**

PREPARATION OF AN INTERNATIONAL HANDBOOK ON COMMERCIAL PROPERTY PRICE INDICATORS

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CONTENT

- Introduction
- Appraisal values as regressor variable
- SPAR
- Conclusions

INTRODUCTION

- Transaction price model with lagged appraisal values as regressor
- Appraisal value as catch-all "hedonic" variable
- Potential solution to problems in hedonic regressions
 - Omitted-variables
 - Misspecification
- Appraisal values
 - Properties need to be regularly and consistently appraised
 - Systematic valuation bias
 Expensive (cheaper) properties are under(over)valued
 - Valuations are smoothed and lagged

APPRAISAL VALUES AS REGRESSOR (1)

- Log transaction price at time t regressed on
 - log appraisal value at time t-s
 - Coefficient = 1: transaction price proportional to appraisal value
 - Coefficient < 1: expensive properties are undervalued
 - Coefficient > 1: expensive properties are overvalued
 - Constant
 - Price change between t-s and t
 (assuming no over- or undervaluation at t-s)
 - Control variables

APPRAISAL VALUES AS REGRESSOR (2)

- Chained (imputed)
 - Separate regression models applied on transactions in period t-1 and t
 - Predict sales prices for all properties (correction for log transformation)
 - Value (equal) weighted index based on predicted sales prices in period t-1 and t
- Pooled (time dummy)
 - Joint regression model applied on transactions in different time periods (p = log price and av = log assessed value)

$$\begin{pmatrix} \vec{p}_{t-1} \\ \vec{p}_t \end{pmatrix} = \begin{pmatrix} \mathbf{1} & \mathbf{0} \\ \mathbf{1} & \mathbf{1} \end{pmatrix} \begin{pmatrix} \alpha_{t-1} \\ \alpha_t \end{pmatrix} + \begin{pmatrix} \overrightarrow{av}_{t-lag} \\ \overrightarrow{av}_{t-lag} \end{pmatrix} \beta + \begin{pmatrix} \vec{\varepsilon}_{t-1} \\ \vec{\varepsilon}_t \end{pmatrix}$$

 Coefficient for time dummy variable α_t gives directly the log price change between period t-1 and t

APPRAISAL VALUES AS REGRESSOR (3)

- Appraisal value not available for each period
 - Interpolate appraisal values
- Difference in price change resulting from chained and pooled regression should be small
 - If coefficient for log appraisal value is time-invariant, then log price changes are identical
 - Coefficient for log appraisal value should be stable over time and close to unity

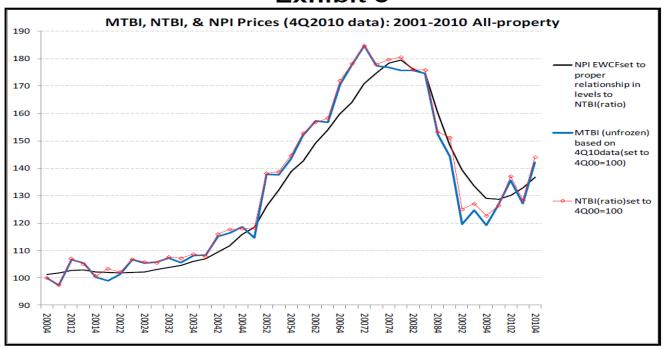
SPAR

SPAR

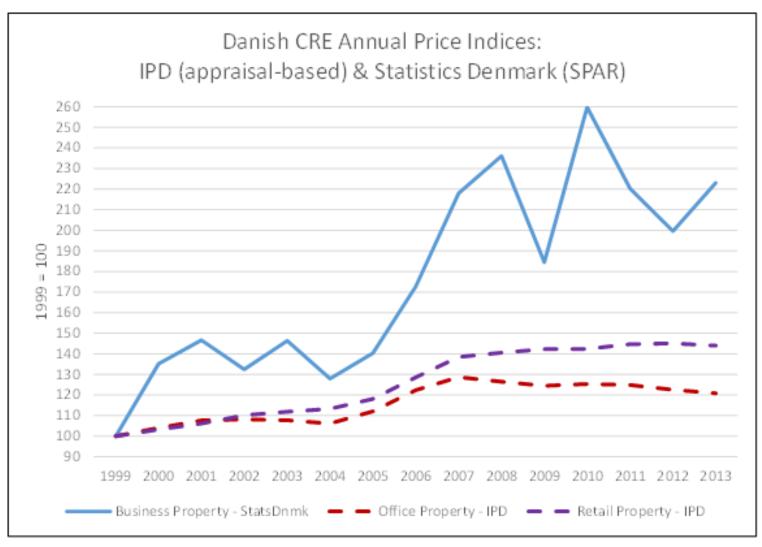
- Value weighted: sum of all transaction prices in period t divided by sum of corresponding appraisal values in period t – lag
- Equal weighted: average of (transaction price in period t divided by appraisal value in period t lag) over all transactions
- Relation between SPAR and appraisal regressor price index
 - Appraisal regressor:
 - More sophisticated
 - SPAR:
 - Easy to calculate and explain
 - Special case of appraisal regressor price index
 - Assumes proportionality between price and appraisal value

APPRAISAL REGRESSOR (MTBI) AND SPAR (NTBI)

Exhibit 5



EXAMPLE



CONCLUSIONS

- Pro
 - Index (in specific SPAR) is easy to calculate
 - Can correct for systematic bias between appraisal valuations and contemporaneous transaction prices

Cons

- It requires frequently reappraised properties and depends on the quality of the appraisals
 - New built usually do not have an appraisal value
- The method cannot directly deal with deprecation
- The method cannot directly deal with major repairs/renovations

Thank you!

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